



2018 PILOT APPRENTICESHIP PROGRAMME

for Private Wealth Management

RECRUITMENT DAY REGISTRATION AND APPLICATIONS

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Register for the
Recruitment Day
on or before
31 October 2017



Log in to the
Application Centre
from 4 November to
30 November 2017



RECRUITMENT DAY

Jumpstart a career in one of the financial industry's most exciting growth areas through the 2018 Pilot Apprenticeship Programme for Private Wealth Management.

Time: 9:30a.m. – 12:00n.n.
(9:30a.m. – 10:00a.m. sign-in and registration)
12:30p.m. – 3:00p.m.
(12:30p.m. – 1:00p.m. sign-in and registration)

Date: 4 November 2017

Venue: The Hong Kong Monetary Authority,
55/F, 2 IFC, 8 Finance Street,
Central, Hong Kong

APPRENTICES' IMPRESSIONS

"Through my daily work, I get to understand how relationship managers deal with clients. Occasionally receive job shadowing from seniors as well. Great exposure!"

"Such experience is really eye-opening for me. It allowed me to develop my confidence as well as to learn more about the operation model of the bank."

THE PROGRAMME

Two rounds of paid summer apprenticeship for university students in the area of private wealth management. The summer apprenticeship will last for eight weeks in 2018 beginning mid-June, and eight weeks in 2019.

Through these consecutive summer apprenticeship experiences, university students will gain experience across a range of functions in the private wealth management industry, leading to a potential job offer after graduation.

The aim of the Programme is to provide university students with "front-to-back" experience in the private wealth management business. Successful applicants will have the opportunity to learn about different investment products, client services, risk management, compliance and internal controls. The experience gained through this programme will provide students a solid foundation for a career in the private wealth management industry.

WHY WEALTH MANAGEMENT

Rapid economic growth in Mainland China and the rest of Asia over recent decades has created a burgeoning demand from individuals for professional wealth management services such as financial planning and investment portfolio management. Hong Kong is extremely well positioned to capture this business given its status as a regional business and financial services hub.

To promote the role of Hong Kong as a world class wealth and asset management hub by growing a sustainable talent pool for the industry, private wealth management firms in Hong Kong need talented recruits who can be trained up for positions responsible for managing client relationships and offering investment advice, as well as managing the business, ensuring regulatory compliance and controlling risk at the firms providing these services.

ORGANISERS

Co-organised by:
The Hong Kong Monetary Authority (HKMA)
The Private Wealth Management Association (PWMA)

Administered by:
The Hong Kong Institute of Bankers (HKIB)

ELIGIBLE TALENTS

Full-time undergraduates, although priority will be given to the students in their second year of study, in any disciplines (not only business and finance) of the following universities are eligible to apply:

- City University of Hong Kong
- Hong Kong Baptist University
- Lingnan University
- The Chinese University of Hong Kong
- The Education University of Hong Kong
- The Hong Kong Polytechnic University
- The Hong Kong University of Science and Technology
- The University of Hong Kong

PARTICIPATING INSTITUTIONS

The following member institutions of the PWMA will employ around 50 apprentices:

- Bank of China (Hong Kong) Limited
- Bank of Communications Co., Ltd.
- Bank of Montreal
- BNP Paribas
- China CITIC Bank International Limited
- Citibank, N.A.
- Credit Suisse AG
- Dah Sing Bank, Limited
- Deutsche Bank AG
- Goldman Sachs (Asia) L.L.C.
- Industrial and Commercial Bank of China (Asia) Limited
- Standard Chartered Bank (Hong Kong) Limited
- UBS AG

DEADLINES

Please register for the Recruitment Day on or before 31 October 2017 and submit your online application form from 4 November to 30 November 2017.

STIPEND ALLOWANCE

Students will receive a recommended stipend allowance of not less than HK\$10,000 from their host institution sponsored in part by the HKMA.